



CRS
204

Creating Wealth through Residential Real Estate Investments



Identify Investment Opportunities in Any Market...Up or Down!

Discover secrets to making smart real estate investments in any market with Creating Wealth through Residential Real Estate Investments from the Council of Residential Specialists, sponsored by the Battle Creek Area Association of REALTORS® (BCAAR).

This high-energy course explores another way to generate sales that has been overlooked. And the results can be life changing! This class is a must for any real estate professional looking to create wealth through residential real estate investment. This course covers:

- Identifying money-making opportunities
- Comparing potential investment opportunities
- Retirement planning and investing
- Calculating initial investment to rate of return

The Wealth Building Course (CRS 204) earns you two units of credit toward the Certified Residential Specialist Designation, the premier Designation for residential real estate agents. Additionally, it may help you earn continuing education credit in Michigan.

Instructor: Tina Daniel

Tina has been a licensed Real Estate Broker since 1980. She is the Broker/Owner of American Real Estate Service. Tina is the founder and director of the Arkansas Institute of Real Estate where she has taught various real estate courses since 1982.

Tina was honored as Arkansas REALTOR® of the Year in 1989, Outstanding Educator of the Year nominee in 1990 and Past Director for the Arkansas REALTOR® Association.

October 2nd & 3rd, 2008

**Battle Creek Area Association of REALTORS®
214 Capital Avenue NE., Battle Creek, Michigan
8:30 a.m. – 5:00 p.m.**



Call Battle Creek Area Association of REALTORS® at (269) 962-5193, or see reverse for registration form.



Registration Form

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Where? Battle Creek Area Association of REALTORS®
214 Capital Avenue NE
Battle Creek, MI 49017
(269) 962-5193
(269) 962-5404, fax

When? October 2nd & 3rd, 2008
8:30 a.m. – 5:00 p.m.

Who? (About yourself)

Name _____

Company _____

Address _____

City, State, Zip _____

Telephone _____

Fax _____

E-Mail _____

Registration Fee:

\$350 prior to 9/12/08 or \$400 thereafter (Continental Breakfast & afternoon snacks provided)

Cash, VISA or MasterCard

Make check payable to: Battle Creek Area Association of REALTORS® (BCAAR)

214 Capital Avenue NE

Battle Creek, MI 49017

Account Name _____

Account Number _____

Exp. Date _____

Signature _____